

About IREM

The Institute of Real Estate Management is the source for education and professional recognition for managers of all types of income-producing properties—office buildings, retail properties, multi-family developments. Founded in 1933, IREM has over 80 Chapters nationally and 17 Chapters internationally. IREM is the only professional association dedicated to educating and certifying all real estate managers—site, property, and asset managers. IREM Certified Property Managers manage nearly \$2.1 trillion in assets. IREM's mission is to educate, certify, and promote the professional competence of IREM members in order to meet the needs of those who utilize their services.

IREM 92 was chartered in 1980 and will celebrate its 41st Anniversary in 2021. IREM 92 is comprised of over 250 CPM® members, Candidates, ARM® members, ACoM members, Associate members, and Student and Academic members, as well as over 15 AMO® firms. Our members control managing and purchasing for commercial, residential, industrial, and retail properties in Maryland, Virginia and the District.



Disclaimer

By submitting this application, you have agreed to become a 2021 Industry Partner.

An Industry Partner is not a member of the Institute. Only CPM members (CERTIFIED PROPERTY MANAGERS), AMO firms (ACCREDITED MANAGEMENT ORGANIZATIONS), ARM members (ACCREDITED RESIDENTIAL MANAGERS), CPM Candidates, ACoM managers, Associate members, and Student and Academic members may be members. By signing, I agree that I shall not hold myself out to be a member of the Institute of Real Estate Management, nor shall I permit the use of the CPM or AMO designations, ARM or ACoM Service Award or any other indicia of membership in, or affiliation with, the Institute. I understand that, if approved as an Industry Partner, I may use the name Institute of Real Estate Management and/or its acronym "IREM" only in conjunction with the words "Industry Partner of" for the sole and limited purpose of indicating that I am an Industry Partner. I understand that, should my participation as an Industry Partner be terminated by the chapter at any time, there shall be no refund of my contribution.

The Industry Partners' program is not a National program, but solely and exclusively under the direction and administration of IREM 92. All rules, regulations, privileges and penalties, costs, dues, changes, modifications, administration and such are under the sole direction and discretion of IREM 92.

Institute of Real Estate Management

West-Central Maryland Chapter
P.O. Box 385
Monrovia, MD 21770

Ph: 301-874-8425
Fx: 301-874-8426
admin@irem92.org
irem92.org



Industry Partners Program 2021



IREM[®]
INDUSTRY PARTNERS

IREM 92

Industry Partners' Program Highlights

West-Central Maryland Chapter No. 92 implemented the Industry Partners program in 1991 (originally called Friends of IREM).

IREM 92 offers a unique opportunity for service providers to deliver your message to a specific target market. The Industry Partners' program enables your business to be exposed to, and involved with, a very influential group of decision-makers in the property and asset management field. The Industry Partners' program is designed to foster professional relationships between our real estate members and a mix of locally represented, reputable service vendors. With the Industry Partners' program, our chapter can provide you with a multitude of benefits and opportunities, as listed on the next page.

The program provides the Industry Partners with the privileges of participation in IREM 92 activities. Membership is by invitation only. IREM 92 encourages its members to support their Industry Partners. **IREM 92 offers a two-company limit per category and is on a first-come, first-served basis.**

Industry Partners' Benefits

- The opportunity to network with top professional property managers in the area.
- An open invitation to attend all IREM 92 monthly meetings. Up to three company representatives can attend eight general membership meetings at the cost of the meeting. As an added benefit, Industry Partners can prepay for these meetings (at a discounted rate) with their annual fee.
- Recognition at all IREM 92 meetings through formal introductions, special "Industry Partners" nametags and company name and contact information listed on all meeting programs.
- Special sponsorship opportunities available, such as IREM 92 Golf Tournament, Annual Crab Feast, Holiday Happy Hour, Community Involvement Events and IREM 92 Young Professionals (IYP) events to name a few.
- Opportunity to attend and sponsor at Regional Events (Chapters 8,77 & 92) in January (Forecast Meeting/Vendor Tradeshow), May (IREM Gala) and in October (MEGA Meeting).
- Listing on IREM 92's web site with contact information, logo and link to Industry Partners' web site.
- Provided access to the IREM 92 membership directory, upon request.
- An opportunity to be recognized as "Industry Partner of the Year" at the Annual Awards Night.

You'll find that becoming an Industry Partner will be the best use of your time and advertising dollars!

Industry Partner Application

YES! I want to be an Industry Partner in 2021!

Please fill out application in its entirety.

| | |
|--|----------------|
| <input type="checkbox"/> Industry Partner Annual Fee | \$2,200 |
| <input type="checkbox"/> Prepaid Meetings* | \$ 450 |
| <input type="checkbox"/> Total Package | \$2,650 |

**Prepaid meetings are optional. Covers the cost of one registration to each of the virtual or in-person events, with the exception of Forecast Meeting, Gala, Golf Tournament, or Holiday Event. Use it or lose it policy. Can be transferred to another representative of the company.*

Company Name _____

Category (type of business) _____

Contact Name (main contact only) _____

Address _____

City, State, Zip _____

E-mail Address _____

Phone _____

Fax _____

Company Web Site _____

Want to be contacted about special sponsorship opportunities? _____

Interested in sponsoring an IREM Young Professionals (IYP) event? _____

***Please email a copy of your Company Logo to admin@irem92.org to be included on our chapter web site and any sponsorship materials.**

***Please read "Disclaimer" provided on the back side of this application. Please initial that you have read and agree to policies** _____

Method of Payment:

Check (payable to IREM 92) Credit Card Online at irem92.org

Exp. Date ____/____/____

Signature: _____

Return Completed Application by January 29, 2021 to:

IREM 92, P.O. Box 385, Monrovia, MD 21770

Questions?? Contact Jamie Carr at 301-874-8425